

Message Text

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PAGE 01 STATE 104933

73

ORIGIN COME-00

INFO OCT-01 EA-09 ISO-00 EB-07 /017 R

DRAFTED BY COMM/BIC/OED/SIPS/SSLEON/JEB
APPROVED BY EB/OCA/CD:EMFEATHERSTONE
COMM/BIC/OED/SIPS/SSLEON
COMM/BIC/OED/OBOD/RECOHEN
STATE/EA/K/PMAYHEW (PHONE)
EA/EP/MHENDERSON

----- 011566

R 011629Z MAY 76
FM SECSTATE WASHDC
TO AMEMBASSY SEOUL

UNCLAS STATE 104933

E.O. 11652, NA

TAGS: BEXP, KS

SUBJECT: PRODUCT OPPORTUNITY - KOREAN FRIGATE PROJECT

1. JOHN J. MCMULLEN ASSOCIATES HAS ASKED STRATEGIC INDUSTRIAL PRODUCT SALES GROUP(SIPS) IN COMMERCE FOR ASSISTANCE WITH THIS MARKET POTENTIAL.
2. MCMULLEN ADVISES PROPOSAL MADE ON FEB. 24, 1976 TO HYUNDAI SHIPYARD FOR ENGINEERING DESIGN AND SUPPORT SERVICE FOR THIS PROJECT. REQUEST FOR EXTENSION MADE TO MCMULLEN ON APRIL 21 ASKING THAT PROPOSAL BE EXTENDED TO END OF MAY 1976.
3. UNDERSTAND U.K. FIRM VOSPER THORNYEROFT HAS MADE PROPOSAL AND RECEIVING STRONG SUPPORT FROM U.K. GOV. OFFICIALS.
4. BELIEVE THERE MAY BE ANOTHER U.S. FIRM WHO HAS SUBMITTED PROPOSAL.

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5. IN VIEW EXCELLENT OPPORTUNITY FOR U.S. EQUIPMENT

MANUFACTURERS IN THE MILLIONS, IF DESIGN WORK CARRIED OUT

BY U.S. FIRM, REQUEST MAXIMUM PRACTICAL ASSISTANCE BY
POST ON THIS PROJECT. SISCO

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NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Draft Date: 01 MAY 1976
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Authority: n/a
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1976STATE104933
Document Source: CORE
Document Unique ID: 00
Drafter: BIC/OED/SIPS/SSLEON/JEB
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Film Number: D760167-1034
From: STATE
Handling Restrictions: n/a
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ISecure: 1
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Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
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Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: n/a
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Review Authority: schwenja
Review Comment: n/a
Review Content Flags:
Review Date: 17 JUN 2004
Review Event:
Review Exemptions: n/a
Review History: RELEASED <17 JUN 2004 by wolfsd>; APPROVED <31 AUG 2004 by schwenja>
Review Markings:

Margaret P. Grafeld
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04 MAY 2006

Review Media Identifier:
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To: SEOUL
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